

# Theresa Callahan

## MANAGING FOR PERFORMANCE

### Building Accountability for Team Success

*"Theresa is a terrific meeting facilitator. She delivered a thought provoking working session on leading people through change and maximizing individual strengths for team success. I highly recommend Theresa as a coach, meeting facilitator or business consultant."*

DEREK JONES, AGENT AND FORMER EXECUTIVE MANAGER AT STATE FARM INSURANCE

Theresa Callahan



### ABOUT THERESA

Theresa Callahan is an expert at helping great leaders build high-performing teams. She is a featured speaker at events throughout the country and inspires her audience to break through barriers and leverage their talent by assessing their needs and **turning action items into results!**

Her focus on talent management issues that affect all business owners and team leaders is delivered through public speaking engagements, customized team workshops and private coaching. She wrote a book, *Managing For Performance: Building Accountability for Team Success*—a straightforward leadership blueprint that provides tools and resources for business owners and team leaders who desire to step boldly into leadership and build a high performing team.

Having coached hundreds of business owners and team leaders throughout the country over the past twenty eight years, Theresa has discovered that the # 1 challenge great leaders face is finding great talent and maintaining engagement with their employees. **As the business grows, so do the demands of the team**—and that requires ongoing strategic planning, making sure you have the right people in the right jobs, and accountability measures in place at all levels of the organization to achieve consistent results. Theresa helps individuals and teams align their innate talents with their work to achieve greater success and career satisfaction and is a Kolbe Certified™ Consultant.

### ABOUT MANAGING FOR PERFORMANCE

Theresa Callahan made her most popular leadership coaching program available in a book.

*Managing For Performance* is a leadership blueprint for high achievement, providing an insightful exploration of what makes a successful workplace and providing tools and resources to transform and lead high performing teams.

### BOOK THERESA

[TC@TheresaCallahan.com](mailto:TC@TheresaCallahan.com)

Call: 425-241-4855

[ManagingForPerformance.com](http://ManagingForPerformance.com)

**KEYNOTE PRESENTATION****"If You Want A Better Team... Be a Better Leader!" Stepping Into Leadership and the Privilege to Lead**

During this high-impact and interactive keynote presentation you will learn powerful shortcuts to improving your **leadership effectiveness** by implementing **6 Critical Building Blocks** that will help you improve your leadership and team results! Theresa Callahan will inspire you to step boldly into your role as leader and put strategies in place to build a **high-performing team** of players who are engaged, committed and aligned so that your business can achieve the results you desire, with ease.

**WORKSHOPS****Managing For Performance™ Leadership Development Workshop**

**Increase your leadership effectiveness** through this dynamic workshop, designed exclusively for team leaders and business owners. This event provides specialized training to improve your team's results and create accountability for team success.

**During this workshop you will:**

- Set the foundation for personal and team transformation so you can be the leader your business needs
- Learn about team talent and how it relates to high performance and building accountability
- Focus on the top priorities and learn how to break through barriers that hold you and your team back

**Kolbe™ Team Workshop: Optimizing Strengths Through Innovative Teambuilding**

Skills can be taught and personalities can change, but instincts are hardwired. Kolbe's system identifies the "striving" instincts used to solve problems and accomplish an individual's best work.

**A Kolbe™ team workshop can help you empower your workforce and increase productivity by:**

- Focusing on the skills and strategies to make every person, every effort and every penny count
- Working closely together while learning how to leverage individuals' talents and abilities
- Developing breakthrough strategies for increased performance through a fun and interactive workshop

**Culture in Action: Aligning Purpose, Vision, and Behavior for High-Performing Teams**

Culture is not what you say- it's what you consistently do. This interactive workshop helps leaders and teams clearly define their purpose, values, and vision, then align daily actions and behaviors to support them. Participants will examine how culture shows up in decision-making, accountability, and collaboration, and learn how to intentionally shape a workplace culture that attracts top talent, builds trust, and drives sustainable performance.

**The Culture in Action Workshop will help you:**

- Define and articulate a clear purpose, vision, and set of core values
- Translate values into everyday behaviors, expectations, and team norms
- Align daily actions and decisions with the organization's vision
- Create a culture that attracts, engages, and retains top talent
- Strengthen accountability as a tool for clarity, trust, and performance
- Align leadership behaviors with the culture you expect others to model
- Build consistency and cohesion across teams, even during growth or change



*"Whether a Fortune 500 company or an early stage start-up, a board of directors or a small team, Theresa can provide the right balance of learning and productivity for your group. If you are looking for a high energy speaker, coach and facilitator, and you want someone with the drive and professionalism to advance your company goals and objectives, Theresa is the perfect choice."*

BILL LAWLER, VP SALES AT SOCRATA

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