

# Theresa Callahan

## MANAGING FOR PERFORMANCE

### Building Accountability for Team Success

*"Theresa is a terrific meeting facilitator. She delivered a thought provoking working session on leading people through change and maximizing individual strengths for team success. I highly recommend Theresa as a coach, meeting facilitator or business consultant."*

DEREK JONES, AGENT AND FORMER EXECUTIVE MANAGER AT STATE FARM INSURANCE

Theresa Callahan



## ABOUT THERESA

Theresa Callahan is an expert at helping great leaders build high-performing teams. She is a featured speaker at events throughout the country and inspires her audience to break through barriers and leverage their talent by assessing their needs and **turning action items into results!**

Her focus on talent management issues that affect all business owners and team leaders is delivered through public speaking engagements, customized team workshops and private coaching. She wrote a book, *Managing For Performance: Building Accountability for Team Success*—a straightforward leadership blueprint that provides tools and resources for business owners and team leaders who desire to step boldly into leadership and build a high performing team.

Having coached hundreds of business owners and team leaders throughout the country over the past twenty years, Theresa has discovered that the # 1 challenge great leaders face is **finding great talent and maintaining engagement with their employees.** As the business grows, so do the demands of the team—and that requires on-going strategic planning, making sure you have the right people in the right jobs, and accountability measures in place at all levels of the organization to achieve consistent results. Theresa has a strong passion for helping people to incorporate their innate talents and gifts into their work, and she helps her clients achieve increased success and improved career satisfaction through this process. She is a **Kolbe Certified™ Consultant** and a certified **Rowers' Code™ Facilitator.**

## ABOUT MANAGING FOR PERFORMANCE

Theresa Callahan made her most popular leadership coaching program available in a book.

*Managing For Performance* is a leadership blueprint for high achievement, providing an insightful exploration of what makes a successful workplace and providing tools and resources to transform and lead high performing teams.

## BOOK THERESA

[TC@TheresaCallahan.com](mailto:TC@TheresaCallahan.com)

Call: 425-241-4855

[ManagingForPerformance.com](http://ManagingForPerformance.com)

## KEYNOTE PRESENTATION

### **"If You Want A Better Team... Be a Better Leader!" Stepping Into Leadership and the Privilege to Lead**

During this high-impact and interactive keynote presentation you will learn powerful shortcuts to improving your **leadership effectiveness** by implementing **7 Simple Actions** that will help you increase your leadership results! Theresa Callahan will inspire you to step boldly into your role as leader and put strategies in place to build a **high-performing team** of players who are engaged, committed and aligned so that your business can achieve the results you desire, with ease.

*"Whether a Fortune 500 company or an early stage start-up, a board of directors or a small team, Theresa can provide the right balance of learning and productivity for your group. If you are looking for a high energy speaker, coach and facilitator, and you want someone with the drive and professionalism to advance your company goals and objectives, Theresa is the perfect choice."*

BILL LAWLER, VP SALES AT SOCRATA

## WORKSHOPS

### **Managing For Performance™ Leadership Development Workshop**

**Increase your leadership effectiveness** through this dynamic workshop, designed exclusively for team leaders and business owners. This event provides specialized training to improve your team's results and create accountability for team success. During this workshop you will:

- Set the foundation for personal and team transformation so you can be the leader your business needs
- Learn about team talent and how it relates to high performance and building accountability
- Focus on the top priorities and learn how to break through barriers that hold you and your team back

### **Kolbe™ Team Workshop: Optimizing Strengths Through Innovative Teambuilding**

Skills can be taught and personalities can change, but instincts are hardwired. Kolbe's system identifies the "striving" instincts used to solve problems and accomplish an individual's best work.

A Kolbe™ team workshop can help you **empower your workforce and increase productivity by:**

- Focusing on the skills and strategies to make every person, every effort and every penny count

- Working closely together while learning how to leverage individuals' talents and abilities
- Developing breakthrough strategies for increased performance through a fun and interactive workshop

### **The Rowers' Code™: 7 Principles to Power Up Your Life and Your Team**

The Rowers' Code™ is a simple, actionable set of behaviors about teamwork and communication that can be applied to every workplace scenario. It is based on the premise that **everything you do or don't do affects others**. We all come from different backgrounds and cultures, which means we have different ways of looking at things, communicating, and working together.

**The Rowers' Code™ Workshop** will help you:

- Tap into your strength and the strength of your peers
- Gain alignment with those around you
- Stay in sync with others
- Work issues out directly with teammates
- Personalize and powerfully leverage change
- Unleash the effectiveness of your workgroup
- Succeed in an increasingly competitive landscape



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